



NEWS RELEASE

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INTER-TEL JOINS WITH REVATION SYSTEMS TO OFFER SECURE INTERNET CUSTOMER COMMUNICATION CAPABILITIES

New Encrypted Chat, E-mail, FTP and Web Presence Services Integrate with Leading Platforms for Affordable, Streamlined, Personalized Customer Interactions

TEMPE, Arizona, March 7, 2007...Inter-Tel (Delaware), Incorporated (Nasdaq: INTL), a leading provider of voice and data communications solutions for businesses, has announced the availability of a suite of new communications applications that dramatically simplify the handling of customer communications over the Web. Secure chat, secure e-mail, FTP and Web presence services are available to Inter-Tel customers through a distribution agreement with Revation Systems of Minneapolis, Minnesota.

"Revation's product strengths in security and ease-of-use make them a logical and powerful addition to our suite of IP communication solutions," said Jeffrey T. Ford, chief technology officer for Inter-Tel. "This partnership creates a powerful integration between Revation's LinkLive services and Inter-Tel's rich communications portfolio. This will be a compelling offering for our expanding base of customers in financial and health care services, delivering all the benefits of presence and collaboration within the strict security and compliance environment facing these institutions."

Through advanced Web presence integration with Inter-Tel[®] 5000 and Axxess[®] platforms, Revation's LinkLive secure electronic messaging services add live customer chat, e-mail and FTP capabilities to Inter-Tel's blended media Contact Center Suite software. Utilizing industry-standard 128-bit SSL encryption and a secure data center environment, sensitive customer communications are protected and authenticity is assured. Authentication features work in conjunction with e-commerce systems and Web portals to streamline the sharing and verification of information with a live agent to expedite identification and validation. LinkLive services include detailed tracking, reporting and storage capabilities that support customer service improvement initiatives and satisfy compliance standards required by GLB, SEC, FDIC, HIPAA, SOX and others.

"As more organizations move to enjoy the simplicity and efficiencies of personalized Internet-based customer communications, the need for security and fully-integrated electronic communications systems becomes paramount -- especially in regulated industries," said Perry Price, CEO of Revation. "As a highly respected leader in integrated IP communications systems, Inter-Tel is a natural strategic partner and ally in implementing

secure, IP-based customer communication solutions. We look forward to helping serve the evolving communications needs of Inter-Tel's customers."

This news release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and 21E of the Securities Exchange Act of 1934, including statements regarding the integration between Revation's LinkLive services and Inter-Tel's rich communications portfolio. Such statements are based on current assumptions that involve risks and uncertainties that include, among others, dependence on new product or software development; the presence of software "bugs"; market acceptance of the product and related software; and intended uses identified above. For a further list and description of such risks and uncertainties, which could cause the actual results, performance, or achievements of the Company to be materially different from any future results, performance, or achievements, please see the Company's Form 10-K, filed with the SEC on March 16, 2006, other subsequently filed current and periodic reports, and the Company's most recent Form 10-Q dated November 9, 2006. Inter-Tel disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. All products and services mentioned are the trademarks, service marks, registered marks or registered service marks of their respective owners.

About Inter-Tel (Delaware), Incorporated

Inter-Tel (Nasdaq: INTL - news) offers value-driven communications products; applications utilizing networks and server-based communications software; and a wide range of managed services that include voice and data network design and traffic provisioning, custom application development, and financial solutions packages. An industry-leading provider focused on the communication needs of business enterprises, Inter-Tel employs approximately 1,900 communications professionals, and services business customers through a network of 58 company-owned, direct sales offices and approximately 300 authorized providers in North America, the United Kingdom, Ireland, Australia and South Africa. More information is available at www.inter-tel.com.

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